

## **Job Title: Kumon Franchise Consultant**

### **Key Responsibilities:**

- Identify and evaluate opportunities for the strategic expansion of the Kumon centre network across Hong Kong and Macau.
- Organize and conduct recruitment orientation sessions for prospective instructors.
- Actively recruit passionate and like-minded individuals to become Kumon instructors.
- Assist prospective instructors in identifying suitable locations for their centres, including the site selection process, tenancy negotiations, and the finalization of rental agreements.
- Collaborate with external parties to manage various franchise-related matters, including renovation and licensing.
- Ensure that each new centre is set up in accordance with Kumon's requirements and standards, maintaining consistency in quality and branding.

### **Requirements:**

- Bachelor's degree in any discipline.
- 2 years of relevant working experience preferred. Candidates with less experience but a strong enthusiasm for the education industry, as well as fresh graduates, will also be considered.
- Familiarity with franchising and business development is advantageous. Strong communication, negotiation, and interpersonal skills are essential.
- Ability to work independently, manage multiple tasks under pressure, and demonstrate a proactive approach to problem-solving.